

ALEX TSISHUK

Acquisition Mandate

A careful, long-term buyer for €1–5M businesses in Poland & Germany.

WHO I AM

A private investor with more than two decades building and running businesses across Central and Eastern Europe (CEE) and North America. I buy to keep and grow — not to flip. I commit my own capital, work directly with no brokers, and keep your team, brand and name.

WHAT I LOOK FOR

- Size: enterprise value €1–5M
- Profit: €300k+ EBITDA, healthy margin (~25%)
- Geography: Poland (primary), Germany (next)
- Sectors: B2B services and light industry
- The owner is ready to step back (retirement or succession)
- 3+ years of reviewed financial statements; financing via equity and structured financing

SECTORS (ILLUSTRATIVE, NOT EXHAUSTIVE)

B2B services — logistics & transport, hygiene & cleaning, facility management, HVAC & building services, MSP / IT.
Light industry — private-label manufacturing, packaging & print, light assembly.

HOW IT WORKS

1. Private conversation (~48 hours) — a direct, confidential talk; you share six basics.
2. Honest offer (~14 days) — an indicative, no-obligation offer based on your real numbers.
3. Quiet diligence (~30 days) — financing and checks run discreetly, without disruption.
4. Gentle handover (90–120 days) — we sign, and I take care of your team and clients.

Confidential throughout; a mutual NDA precedes any detailed information.

NOT A FIT

Startups or VC-style tech ventures without proven cash flow; luxury, lifestyle or highly cyclical consumer businesses; distressed or turnaround situations needing rescue capital; businesses where the owner is the sole value-driver with no delegable management; businesses without at least 3 years of reviewed financials.

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